

Message Text

LIMITED OFFICIAL USE

PAGE 01 HAMBUR 01126 121558Z
ACTION EB-08

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 USIA-06
TRSE-00 EUR-12 ERDA-05 ISO-00 /032 W
-----061261 122339Z /12

R 121216Z SEP 77
FM AMCONSUL HAMBURG
TO SECSTATE WASHDC 4364
INFO AMEMBASSY BONN
AMCONSUL FRANKFURT
AMEMBASSY VIENNA

LIMITED OFFICIAL USE HAMBURG 1126

EXCON FOR COMMERCE

E.O. 11652: N/A
TAGS: ESTC, GW, AU
SUBJECT: PRE-LICENSING CHECK: AEG TELEFUNKEN (COMMUNICATIONS AND
TRAFFIC CONTROL AG)

REF: (A) OEA/CD CASE 9(76)-9, (B) HAMBURG MEMCON, JULY 26, 1977
(NOTAL), (C) STATE 205081

1. AEG TELEFUNKEN (COMMUNICATIONS AND TRAFFIC CONTROL AG)
OFFICIAL (DR. HEINZ HERMES, MANAGER, AUTOMATIC CONTROL AND
AVIONICS SECTION) TOLD ECON/DEFENSE OFFICER SEPTEMBER 9
THAT SEMI-CONDUCTOR TEST EQUIPMENT TO BE PURCHASED FROM
MACRODATA WOULD BE USED FOR MAINTENANCE LEVEL 4 AND 5
TESTING OF PRINTED CIRCUIT BOARDS AND INTEGRATED ELETRONIC
COMPONENTS (CHIPS). EQUIPMENT, ACCORDING TO HERMES, WILL
REMAIN LENGTHY PERIOD IN AEG WEDEL PLANT (NEAR HAMBURG)
WHILE BEING DIS-ASSEMBLED AND THEN RE-ASSEMBLED IN PIECE
OF EQUIPMENT TO KNOWN AS "GEA-TEST 500."

2. HERMES STATED THIS EQUIPMENT WOULD BE SOLD TO
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 HAMBUR 01126 121558Z

"RELIABLE CIVILIAN CUSTOMER." HE REFUSED TO IDENTIFY
CUSTOMER BUT SAID IT WAS FIRM ESTABLISHED BOTH IN
EUROPE AND OVERSEAS. HE COULD NOT GUARANTEE EQUIPMENT
WOULD REMAIN IN FEDERAL REPUBLIC OF GERMANY (FRG) BUT
SAID ITS USE AT PRESENT OR FUTURE WOULD BE COMPLETELY
EXCLUDED IN ALL COMMUNIST BLOC COUNTRIES (TO INCLUDE
YUGOSLAVIA AND CHINA) AS WELL AS COUNTRIES

IN "ARABIAN/ISRAELI AREA." HOWEVER, USE OF SUCH EQUIPMENT IN FUTURE WOULD NOT BE EXCLUDED IN IRAN.

3. HERMES COMMENTED MACRODATA EQUIPMENT, THOUGH OUTDATED, WAS SELECTED BECAUSE IT WAS RELIABLE; IF LICENSE REFUSED, SIMILAR EQUIPMENT WOULD BE AVAILABLE FROM WEST EUROPEAN SOURCES.

4. HERMES DISCLAIMED ANY KNOWLEDGE OF TELEFUNKEN-VIENNA TRANSACTIONS INVOLVING GCA/DAVID MANN CO. AND KASPER INSTRUMENTS CO. HE SAID "COMMUNICATIONS AND TRAFFIC CONTROL AG" WAS ONE OF FOUR COMPANIES ("AG'S" UNDER RECENT RE-ORGANIZATION OF AEG TELEFUNKEN ALONG LINES OF OLDING COMPANY. AEG TELEFUNKEN 1976 ANNUAL REPORT SUBSTANTIATED ORGANIZATIONAL STRUCTURE. RE-ORGANIZATION APPARENTLY ALLOWS FOR GREATER INITIATIVE, IDENTITY, FLEXIBILITY, AND INDEPENDENCE OF INDIVIDUAL COMPANIES UNDER AEG TELEFUNKEN UMBRELLA. FOR EXAMPLE, ACCORDING TO HERMES, "COMMUNICATIONS AND TRAFFIC CONTROL AG" (70 PERCENT OF WHOSE BUSINESS IS MILITARY) HAS CLOSE RELATIONS WITH HEWLETT-PACKARD AND HUGHES AVIATION, WHILE THE SISTER COMPANIES MAY ENJOY CLOSE RELATIONS WITH RIVAL FIRMS.

5. COMMENT: HERMES WAS FORTHRIGHT AND COOPERATIVE IN INTERVIEW, REGARDING REFUSAL TO IDENTIFY CUSTOMER, LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 HAMBUR 01126 121558Z

HE STATED TO REVEAL "CUSTOMER LISTS" WAS NOT AEG COMMERCIAL POLICY; TO DO SO COULD COST HIM HIS JOB.

6. ACTION RECOMMENDED: ON BASIS THIS INTERVIEW, CONGEN PERCEIVES NO OBJECTION TO FAVORABLE ACTION ON THIS TRANSACTION. HOWEVER, IT MUST BE NOTED THAT END-USE CHECK IF EVENTUALLY REQUIRED WOULD BE EXTREMELY DIFFICULT TO PERFORM IN THIS TRANSACTION AS EQUIPMENT IS TO BE DIS-ASSEMBLED, RE-ASSEMBLED UNDER NEW LABEL, AND SOLD TO UNIDENTIFIED CUSTOMER. THEREFORE, HIGH DEGREE OF CONFIDENCE IN AEG IN TELEFUNKEN AND/OR FRG CONTROLS REQUIRED. WE HAVE NO APPREHENSIONS AT PRESENT CONCERNING "COMMUNICATIONS AND TRAFFIC CONTROL AG;" HOWEVER, WE ARE OBVIOUSLY IN NO POSITION TO REGISTER OPINION REGARDING ACTIVITIES OF AEG TELEFUNKEN SUSIDIARY IN VIENNA WHICH WE BELIEVE IS DIRECTED FROM FRANKFURT HEADQUARTERS OF AEG TELEFUNKEN HOLDING COMPANY. KISELYAK

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EQUIPMENT, STRATEGIC TRADE CONTROLS, LICENSES
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977HAMBUR01126
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770330-0683
Format: TEL
From: HAMBURG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770975/aaaacike.tel
Line Count: 112
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8b138648-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 HAMBURG 7
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1311647
Secure: OPEN
Status: NATIVE
Subject: PRE-LICENSING CHECK: AEG TELEFUNKEN (COMMUNICATIONS AND TRAFFIC CONTROL AG)
TAGS: ESTC, GE, AU
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/8b138648-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009